When buying a new or used car, it is important to get all promises and representations in writing. Consumers should never buy a car on impulse or in response to high pressure sales.

Do your homework

* Ask the dealer for a title history or Carfax®.
* If you have the name of a prior owner call and inquire about the vehicle.
* Have the vehicle inspected.
* Ask about and check for prior damage or mechanical problems.
* Ask friends and family when selecting a reputable dealership.
* Carefully examine the vehicle for prior damage.
* Inspect the vehicle to determine the actual mileage.
* Carefully examine extended warranties and the costs associated with them. Remember they are optional, not mandatory.

Special tips for buying a used vehicle:

* Check out the vehicle’s repair record, maintenance costs, and safety and mileage ratings online. Look up the “book value” and be prepared to negotiate the price.
* Buying from a dealer? Look for the Buyers Guide. It’s required by a federal regulation called the Used Car Rule.
* Make sure oral promises are written in to the Buyers Guide.
* Ask for the vehicle’s maintenance record from the owner, dealer, or repair shop.
* Test drive the vehicle on hills, highways, and in stop-and-go traffic.
* Have the vehicle inspected by a mechanic that you hire.
* In Kansas, “as is” sales of vehicles to a consumer are prohibited by law absent an agreement showing the vehicle was sold to the consumer with their knowledge of a defect or defects which became part of the basis of the bargain between the parties. (This is a limited exception to “as is” sales under K.S.A. 50-639(c).)

Learn more at www.InYourCornerKansas.org
or call (800) 432-2310
Kansas Attorney General Kris Kobach